Important Information for FJC Fiscal Sponsorship Program Participants
Related to Operations During COVID-19

Updated April 27, 2020

Main takeaways
- We are operating remotely and very much open for business.
- FJC can’t accept any paper checks or correspondence via US Mail.
- We are transitioning to 100% paperless payment processing.

FREQUENTLY ASKED QUESTIONS

Is FJC Operating?

Yes! We are following the guidance provided by New York State to stay at home, and we are transitioning to 100% remote operations. FJC staff have been working tirelessly to put new operations in place that balance our need to keep staff safe and healthy while being maximally responsive to your project’s needs.

Is FJC able to process payment requests?

Yes! Please continue to submit payment requests as necessary for your project. Payment requests should be submitted by email (to Hoffman@fjc.org and Case@fjc.org) or by fax (212-714-0303). If you mail in a request form via US Mail, we may not be able to process it until we are back in the office, and we have no clear time frame on that.

How are you distributing payments?

We will stop using paper checks as the primary means of distributing payments, and we will begin making all payments using bank-to-bank transfers (Automated Clearing House, or ACH). In addition to keeping our staff safe and healthy, we believe this will be most efficient for vendors, many of whom will also not be able to get into their offices to deposit paper checks.

What does this mean for me as a signatory? Will I have to change my processes for submitting payment requests?

No. We don’t anticipate any changes to the process from the signatory’s perspective. You should continue to submit payment requests as you always have. The main process changes will be from the vendor’s perspective.

What is ACH and how will vendors receive their payments?

ACH stands for Automated Clearing House, which is a network that coordinates electronic payments and automated money transfers. ACH is a way to move money between banks without using paper checks, wire transfers, credit card networks, or cash. If you have ever paid a bill through your bank’s online bill pay system (or e-filed your taxes), chances are you have probably used an ACH platform.
To enable our ACH payment system, FJC has set up a master account with a company called Bill.com, a provider of cloud-based software that automates back-office financial operations for small and midsize businesses. We researched a number of cloud-based payment systems, and have chosen Bill.com because it best fits our current systems and provides the highest degree of safety and security for our account holders and grantees.

When a signatory requests a payment to a vendor, FJC will go through its typical approval process. Instead of cutting a check, each vendor will receive an email from us notifying them that they have received a payment from FJC with a link to the Bill.com site. The first time a vendor receives this email, they will need to set up a username and password, and enter their bank account information. (This assumes that they don’t already have a Bill.com account, and some vendors might). If they receive subsequent payments, they will need to log in to receive the funds, but they will not need to re-enter their account information unless their bank account changes.

It seems like this would impose additional work for my vendors! What if the individuals or organizations don’t open the email or can’t figure out how to open the Bill.com account?

We agree this is going to be a change to what your vendors are used to. There may be a learning curve to get up to speed on the Bill.com process, but it’s really no different than opening up any online service. It’s actually pretty easy. We think the fact that there are funds waiting for the individuals or organizations will be a great motivator.

We also believe in the long run, this will be a better and more efficient system for processing payments. We will reduce the amount of paper, cut down on checks lost in the mail (which happens more often than we’d like), and reduce the number of checks that need to be voided and reissued for various reasons. We will run a report every 30 days to see which payments haven’t been accepted and will reach out to every vendor to troubleshoot and help them access their funds. (When checks were our main method of distributing funds, we would go through a similar process for undeposited checks every 60 days).

Is ACH the same as wiring funds?

They are similar electronic payment processes, but they rely on different clearinghouse intermediaries. Wires tend to be faster (same day). ACH transfers can sometimes take up to six business days to clear. Also in terms of fees, ACH payments tend to be cheap for the sender and free for the receiver. Wires can cost both parties.

Can I request that my payments are made by wire?

If necessary, we can issue payments via wire with our customary $30 processing fee.

Can I request that my payments are made by check?

If necessary, we can issue payments via check through Bill.com.

Are there any additional fees associated with Bill.com?

None that we will pass along to you or your vendors. FJC will shoulder the cost of our arrangement with Bill.com as part of our cost of doing business, which will be offset by a reduction in postage and other check issuing costs.

What about cybersecurity?

As you can imagine, any changes to our operations means reducing some risks and introducing others. We are very mindful of the risks to security and data integrity in moving to a cloud-based platform. Bill.com is an established company that is compliant with all Federal and state regulations governing financial data. The company undergoes a rigorous Service Organization Controls Report (SOC Report) process that audits and tests their security systems. We are confident that Bill.com is taking aggressive measures to mitigate the risk that data breaches may compromise FJC vendors’ banking data.
Bill.com will require vendors to enter banking information, but in most cases will not require any information from donors. (The exception to this statement would be cases where donors choose to use Bill.com as an ACH platform to make donations to FJC).

**Can my donors still make donations to my Fiscal Sponsorship Program account by check?**

**No.** We are not currently able to process paper checks or respond to any correspondence that comes to FJC’s office through US Mail.

**So, how can my donors contribute to my Fiscal Sponsorship Program account?**

Donations should be made to your account via credit card, wire, or ACH (bank-to-bank transfer) rather than mailing a paper check.

I have special circumstances or particular hardships related to electronic transactions. What do I do now?

Please contact our Program Manager Laura Hoffman and Program Assistant Abbey Case by email (Hoffman@fjc.org and Case@fjc.org) or phone (212-714-0001 x7241) and we will assist you.

**What’s the best way to communicate with FJC?**

Although we are working remotely, we are using all our usual modes of communication (other than US Mail). We recommend email for routine questions and correspondence. All phone calls and voicemails will be promptly returned.